

Are your recovery agent's procedures putting YOU at risk?

Don't miss the most vital repossession seminar you could attend this year!

Be brought up-to-date on all the latest laws and court filings which affect how your bank or credit union handles repossessions.

Learn and discuss recovery procedures that will minimize YOUR bank or credit union as a potential target for costly litigation.

If your collection manager or legal department head goes to one conference this year...

This is the one!



All attendees will receive a Certificate of Attendance suitable for framing.

Some Recent Comments from Attendees

"The seminar speakers were informative yet entertaining and interesting."

Clarence, Postal Employees Credit Union

"Your seminars are fast-paced, entertaining and informative, upbeat and educational. The speakers were all great presenters. I enjoyed the food and networking during the reception."

Greg, First National Bank of Hamilton

"This was truly an informative and enjoyable seminar. The presenters were all very good, kept my attention, and knew their subjects very well. I also enjoyed the networking reception."

Yesenia, Mattel Federal Credit Union

"Your seminar covered all the facets of repossessions. It was very worthwhile and provided important information in a relaxed setting. I enjoyed all of the presenters."

Karen, GMAC

"This is one of the best practical advice/instructional seminars I have every attended. It has certainly helped to increase our proficiency."

Ronald, R Brooks FCU

National Finance Adjusters, Inc.

P R E S E N T S

Collection and Repossession A Risk Management Seminar

**Thursday
March 18, 2010
San Diego, CA**

**Important Court Cases
Revised UCC
Self Help Repossession
Repossession Check List
Collection
Skip Tracing
Liquidation
Replevin
Bankruptcy
Certification**

Learn from recognized industry experts!
One-day Seminar sponsored by National Finance Adjusters

Pearl Turpin - Effective Collections
Pearl has been in the collections business for more than 40 years. Professional affiliations include California Senate Advisory Commission on the Debt Collection Industry, California Association of Collectors, Credit Professionals International, Consumer Credit Counseling Service of L.A., and Consumer Credit Associates. She has been recognized by Credit Union Collectors Chapters in California, Arizona and Washington, National Finance Adjusters, and CA State Bureau of Collections.

Tommie Tarsell—Insurance for the Specialized Repossession Industry

Tommie Tarsell founded Tomco Insurance Corp in 1977. She will present a compelling talk from more than 41 years of insurance experience, providing a checklist for insurance that should be carried to protect the repo agent as well as their clients. Tommie Tarsell was honored in a White House ceremony as one of America's Top Woman Entrepreneurs; Past Chairman of the Better Business Bureau of Maryland; past chairman of the SBA Advisory Council on Trade Policy Matters; and a founder of National Assoc. of Women Business Owners (NAWBO) which now has Chapters in every state and 60 countries worldwide.

Dave Schmidt, CMC - Difficult People
Dave Schmidt is a professional business coach, trainer, and keynote speaker. He instructs hundreds of classes on "Dealing With Difficult People." Collectors, Repossessors, Special Assets personnel or anyone who deals with people needs to hear this informative and eye-opening presentation.

Burt Greenwood, CCRS - Technology
Buz is a former vice-president of MBNA America Bank, NA in Wilmington, DE. He currently serves as President of Greenwood Recovery Inc, Greenwood Towing Inc, Greenwood Vehicle Transport, Greenwood Remarketing Corp, Auto Title Service Corp, and Locators America Corp. Buz is a member of the Executive Roundtable, MD/Washington, DC, a forum of fifteen industry CEOs or COOs that meet annually to develop marketing, sales, finance and strategic planning support.

Jack Barnes, CCRS - Legal Procedures
Jack is one of America's foremost speakers and writers on the repossession and liquidation of collateral. He has addressed professional groups for more than thirty years and has directed production of videos and DVDs on the subject of repossession. He has represented the industry with the U.S. Justice Department and has been to the Pentagon to discuss repossessions on Military Installations with the Chief Counsel for the Department of Defense.

Joan Hudson, CCRS - Certification
Joan is NFA's Executive Director and President of Automobile Recovery Bureau of La., and A.R.B. Investigations. She currently serves on the Board of Commissioners for the Louisiana Recreational & Used Motor Vehicles & Parts Commission. Joan is a past NFA President and Chairman of the Board. She serves as liaison for the Recovery Industry and Office Of Financial Institute in implementing the self-help act in

Seminar attendees receive a Certificate of Participation acknowledging their attendance

Thursday
MARCH 18, 2010
HOLIDAY INN ON THE BAY
SAN DIEGO CA
Reservations: 619-232-3861
1355 North Harbor Drive
San Diego CA 92101
www.HolidayInn.com

Registration 1:00 p.m.
Seminar 2:00 - 6:00 p.m.
Networking Reception
(Bring plenty of business cards)
6:00 - 8:00 p.m.

**Serving heavy hors d'oeuvres
and refreshing beverages
following the
networking reception**

*If your collection manager or
legal department head goes to
just one conference this year
Make this the one!*

**You may be eligible for
FREE registration!**

If you are an employee in the collections or legal department of a bank, credit union, or leasing company, NFA invites you to participate in this seminar as our guest. We will send an invitation to the seminar and reception courtesy of NFA.

For additional tickets, fax name and contact information to NFA at FAX (410) 728-2528.

COMPLIMENTARY SEMINAR TICKET
**PROFESSIONAL COLLECTION
& REPOSSESSION SEMINAR**
Presented by National Finance Adjusters Inc
www.NFA.org

This ticket entitles one employee of a lending or leasing company or credit union to attend the National Finance Adjusters Seminar and Reception free of charge. Valid for seminar, materials, and reception food and beverage.

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